



DINE' COLLEGE SCIENCE WING FACILITY

CONSTRUCTION MANAGER AT RISK

DUE: AUGUST 19, 2022 | 4PM

Exhibit B





TABLE OF CONTENTS

- A.** COMPANY PROFILE AND QUALIFICATIONS
- B.** QUALIFICATIONS, RELATED EXPERIENCE AND REFERENCE
 - TECHNICAL COMPETENCE
 - SAFETY RECORD
- C.** CMAR TEAM
- D.** WORK PLAN & SCHEDULE
- E.** FEES

Arviso Construction Company, Inc.

P.O. Box 441 | Fort Wingate, NM 87316

505-905-5566 PH | 505-905-5570 FAX

www.arviso.com



August 19, 2022

Dine' College
Attn : Teresa Holtsoi, Purchasing Agent
Accounting Office, Ned Hatathli Center
6th Floor Room 634
Tsaile, AZ 86556

Re: Request for Qualifications (RFQ)
Dine College Science Wing Facility

Ms. Holtsoi,

Arviso Construction Company, Inc. would like to submit our request for qualifications on the Dine' College Science Wing Facility.

Founded in 1982, Arviso Construction is a family owned and operated general contracting firm located in Iyanbito, New Mexico. The company provides residential and commercial construction on the Navajo Nation and surrounding areas.

Arviso is committed to comply and act in accordance with the following: Federal Executive Order; Navajo Nation Business Opportunity Act – Title V; Federal Code Title USCA7152 Anti-Discrimination in Employment; Executive Order No. 11246, Equal Opportunity in Federal Employment; Title 6, Civil Rights Act of 1964; Americans with Disabilities Act of 1990.

Olsen Arviso Jr. serves as the Chief Executive Officer and is authorized by the company to contractually obligate the business for the purpose of this RFQ. Please feel free to contact Olsen at any time for questions, clarifications and negotiations regarding this RFQ: 505.905.5566 or email olsen@arviso.com

We hope that through our qualification you will see that we are not only excited to be a part of your team, but that we want this project. We believe we have the experience necessary to make this project a complete success. We thank you for your consideration, and we look forward to the opportunity to working with you.

Sincerely,

Olsen Arviso Jr., CEO
Arviso Construction Company, Inc.

A. COMPANY PROFILE AND QUALIFICATIONS



Arviso Construction Company main office location, Iyanbito, NM

Name of Firm Arviso Construction Company, Inc.
Address PO Box 441, Fort Wingate, New Mexico 87316
Telephone 505-905-5566
Website www.arviso.com

Primary Contact Authorized to Represent the Firm
Orville Arviso, President, orville@arviso.com

Firm Licensing/Business Credentials

New Mexico - GB-98 53303
Arizona - ROC168369 Class: KB-1
Utah - 7753376-5501 Class: B100
Navajo Preference: Priority #1

Company Financial Statements, within last 3 years.

See attached Financial Statements

List of Pending Projects and Timelines for Completion.

Project Name	Timeline for Completion
Becenti Chapter Veterans Center	90 Days
Whitehorse Lake Maintenance Facility Storage Building	365 Days



Orville Arviso, President
Arviso Construction Company, Inc.

Written Statement from Bonding Company on bonding capacity and Statement for providing a Payment and Performance Bond for full value of the contract.

Bonding Letter attached

Dale Barton Agency

INSURANCE AND SURETY BONDS

1100 E 6600 South, Suite 400
Salt Lake City, UT 84121
tel. (801) 288-1600
fax. (801) 288-1944
www.dalebarton.com

August 15, 2022

Dine' College
Attn: Teresa Holtsoi, Purchasing Agent
Accounting Office, Ned Hatathli Center
6th floor Room 634
Tsaile, AZ 86556

Subject: Arviso Construction Company, Inc.
Surety Qualification Letter
Dine' College Science Wing Facility, Tsaile, AZ

Dear Ms. Holtsoi:

Arviso Construction Company, Inc. has successfully compiled an enviable construction performance record for clients in the public and private sectors. Arviso Construction is well financed, adequately equipped and has significant construction experience. They have experience far in excess on projects larger than the proposed construction.

Liberty Mutual Insurance Company has been the surety for over 20 years, is licensed in New Mexico, has an "A" A.M. Best rating and is listed in the US Treasury Circular 570. No surety has ever had to complete any of the contractor's work or pay a claim.

We understand Arviso is being requested to bond the captioned project. They have more than adequate bonding capacity for this project and we anticipate providing 100% performance and payment bonds for this project when presented with a contract which the bonds would guarantee. Naturally, providing bonds is subject to receipt of an acceptable contract, satisfactory evidence of project funding and adequate fulfillment of underwriting considerations at the time. Of course providing of such bonds is a decision strictly between the surety and their valued client, not subject to third party review.

We have visited Arviso's job sites. Safety and management are given high priority. Our recommendation of this contractor is without reservation. Please contact us if additional information is required.

Sincerely,



Douglas S. Roskelley
Attorney-in-Fact

The Navajo Nation

Contract and Purchase Certification Certificate of Eligibility

Certificate No. 0422/1012



ARVISO CONSTRUCTION COMPANY, INC - GENERAL CONTRACTOR - Earthwork, Roads & Walks, Site Improvements,
Concrete, Masonry, Roofing, Doors, Windows, Glass, Drywall, Cabinets, Insulation, Lath & Plaster, Tile Work,
Wood/Resilient Flooring, Specialties, Rough/Finish Carpentry, Demolition, Painting & Decorating, Design/Build

Priority No. 1

TO ALL PERSONS DOING BUSINESS ON THE NAVAJO NATION:

The above named entity is hereby certified, in accordance with the Navajo Business Opportunity Act, Title 5, Chapter 2, § 204 (A) (1) & (2), as a Navajo or Indian Owned Business and being duly certified with this Office, shall be afforded all economic opportunities pursuant to the Navajo Nation Council Resolution CAP-37-02.

A certified business entity is one owned by an Enrolled Member of the Navajo/Other Indian Tribe and is at least 51% or more Navajo/Indian owned and controlled.

ONE HUNDRED (100%)

PERCENTAGE OF BUSINESS OWNERSHIP

4/17/2022

DATE OF CERTIFICATION

4/16/2023

EXPIRATION DATE

Handwritten signature of Notah C. Silversmith in black ink.

Notah C. Silversmith

Department Manager
Business Regulatory Department
Division of Economic Development

B. QUALIFICATIONS, RELATED EXPERIENCE AND REFERENCES

- 1. State number of years your organization has been in business in its current capacity.**

Arviso Construction has been in business for 39 Years

- 2. Has your organization operated under any former names?**

Arviso Construction Company as a Sole Proprietor

- 3. If you organization is a corporation, state the date of incorporation, the state of incorporation, president's name, vice president's name, secretary's name and treasurer's name.**

Date of Incorporation: December 27, 1993

State of Incorporation: New Mexico

President's name: Orville Arviso

Vice president's name: Oran Arviso

Secretary and Treasurer's name: Orlinda Arviso

Questions 4 – 6 are not applicable to Arviso Construction Company, Inc.

- 7. List jurisdictions and trade categories in which you organization is legally qualified to do business and indicate registration or license numbers, if applicable*.**

New Mexico GB-98 53303

Arizona ROC168369

Utah 7753376-5501 Class: B100

- 8. List jurisdictions in which your organization's partnership or trade is filed. ***

Please see previous question (7.)

- 9. Attach financial statements, preferable audited, including your organizations latest balance sheet and income statement.**

See Arviso's Financial Statements at the end of this section.

- 10. Provide names of the bonding company your organization uses, including the name and address of an agent. Proof of ability to bond will be required prior to selection.**

Dale Barton Agency

1100 E. 6600 S. Suite 400

Salt Lake City, Utah 84121

Doug Roskelley | 801.288.1600

See attached bonding letter at the end of this section.

- 11. List a minimum of five (5) Higher Education/Laboratory projects constructed by your organization over the last five years.**

See Arviso's (5) projects at the end of this section.

12. List the categories of work that your organization normally performs with its forces. Would you propose to do any work with your own forces or bid all work to subcontractors?

Arviso takes immense pride in the fact that we have our own labor forces that are capable of self-performing many different tasks. Our philosophy to only self-perform work after it is deemed by the project team to be in the project's best interest. We do not require the owner to use our forces.

In addition to producing extremely high quality of work, one of the most important aspects of our labor force is that it operates with nearly 100% Navajo involvement. Arviso "walks the walk" when it comes to local involvement and that starts by demonstrating to subcontractors that there is an abundance of highly skilled craftsmen's available to work on these projects.

By self-performing work, particularly concrete, we are able to set the temp and quality level for the project from very early on. We are very proud of our Navajo crews and in fact, their skill level is of such high quality that we rely on them work on our commercial projects.



The categories of work that we are capable of self-performing are:

Concrete

Through our years of construction experience, Arviso concrete crews have developed into a highly skilled and flexible team. We offer experienced and reliable concrete services, utilizing the most up-date methods of forming and pouring concrete.

Painting

Arviso has completed the painting on many of our past and current projects.

Rough Carpentry and Installation of Door Frames, Doors and Miscellaneous Hardware

Arviso has put the finishing touches on many projects by installing all doors, door frames and hardware. Our ability to have our crews respond to minor challenges by installing these items ourselves saves time and effort for everyone involved. In most cases, these minor installations help keep subcontractors on their compressed timelines and crew schedules.

13. List any subcontractors in which your organization has some ownership and list the categories of work those subcontractors normally perform.

Arviso does not have ownership over any subcontractors.

14. Within the last five years, has an officer or principal of your organization ever been an officer or principal of another organization when it failed to complete a construction contract?

No

15. List the major construction projects your organization has in progress, giving the name and location of the project, owner, architect, contract amount, percent complete, and scheduled completion date.



Crownpoint Youth Complex II | *Crownpoint, NM*
Owner: Navajo Housing Authority
Architect: JWGA, P.C., Robert Harmon
Contract Amount: \$9,474,473.00
Percent Complete: 62%
Scheduled Completion Date: September 2022



Shiprock Dine College Math Science Building | *Shiprock, NM*
Owner: Dine College
Architect: RMKM Architect P.C.
Contract Amount: \$ 6,999,950.00
Percent Complete: 75%
Schedule Completion Date: September 2022



Teesto Community Center | *Teesto, AZ*
Owner: NN Capital Project Mgmt. Development
Architect: Dyron Murphy Architects
Contract Amount: \$4,723,063.00
Percent Complete: 72%
Schedule Completion Date: August 2022

16. Claims and suits:

A. Has your organization ever failed to complete any work awarded to it?

No

B. Are there any judgments, claims, arbitration proceeding or suits outstanding against your organization or its officers?

No

C. Has your organization filed any lawsuits or requested arbitration with regard to construction contracts within the past five years?

No

NAVAJO TECHNICAL UNIVERSITY STUDENT UNION

CROWNPOINT, NM



Project Owner | Tony Major, 505.786.4100
Navajo Technical University

Project Architect | Micheal Antonio, LSA, LLC
505.884.5528

Nature of Project / Function | Educational

Square footage new | 20,605SF

Final Contract Amount | \$3,973,816.00

Delivery Method | Design Bid Build

Date of Notice to Proceed | August 2015

Contractual Complete Date | May 2016

Actual Completion Date | May 2016

Arviso was the general contractor for the new construction of the Student Union Building Phase III in Crownpoint, NM consisting of earthwork, grading, building construction, sidewalks, curb and gutters, paving and connection of utilities to existing system. This two-story building (20,605 sq. ft.) will consist of an auditorium, game room, computer room, classrooms, office spaces and two conference rooms.

The Student Union Building will be a 2-level building. The ground floor (approximately 10,265 square feet) consists of offices, computer labs, an auditorium, a concession, lobby, a ticket booth, storage room, restrooms, equipment rental room, game room, janitor's closet, mechanical room, stairwells, and an elevator. The second floor (approximately 10,340 square feet) consists of classrooms, restrooms, offices, copying room, and storage rooms, meeting room, and lounge and conference room.

FORT WINGATE HIGH SCHOOL & DORMITORY

FORT WINGATE, NM



Project Owner | BIA – Bureau of Indian Affairs / US Army Corps of Engineers, Kerry Horner

Project Architect | Cromwell Architects

Nature of Project/Function | Educational

Square footage new | 38,000SF

Final Contract Amount | \$64,475,280.00

Delivery Method | Bid Lump Sum

Date of Notice to Proceed | February 2009

Contractual Complete Date | May 2010

Actual Completion Date | May 2010



Ft. Wingate School and Dormitory consists of a 264-room dormitory with 538 beds. The facility has a class room area of 40,000 square foot with kitchen, library, and multipurpose area. The Academic facility has a 24,000 SF gymnasium area. The facility has a full 9,300 SF Kitchen and Cafeteria, Library, Multi-Purpose/Stage, 5,000 SF of Office/Admin., 40,000 SF of classroom Area.

FORT DEFIANCE WELLNESS CENTER

FORT DEFIANCE, NM



Project Owner | Clif John, Fort Defiance Indian Hospital, 928.286.7577

Project Architect | Orcutt Winslow

Nature of Project / Function | Wellness

Square footage new | 47,000SF

Final Contract Amount | \$18,056,972.00

Delivery Method | CMAR

Date of Notice to Proceed | July 2016

Contractual Complete Date | October 2017

Actual Complete Date | October 2017



A new 47,000 SF wellness center design specifically for the owner consists of four departments: Administration, Rehabilitation, Nutrition, and Fitness. This facility provides office space and classroom space for all four departments. The fitness area provides a gymnasium with an elevated indoor track around the gymnasium and an exercise room with fitness equipment. The building also consists of a demonstration kitchen for nutrition classes, training rooms, treatment rooms in the rehab area, activity rooms, and work rooms.

DINE COLLEGE NED HATATHLI RENOVATION

TSAILE, AZ



Project Owner | Leon Jackson, Dine College

928.724.6774

Project Architect | John Tansey, Buffalo Design,

505.492.0405

Nature of Project / Function | Educational

Square footage new | 7,500SF

Final Contract Amount | \$8,863,882.00

Delivery Method | Design Build

Date of Notice to Proceed | June 2018

Contractual Complete Date | May 2019

Actual Complete Date | May 2019



Renovation of the Ned Hatathli Center consisted of re-stabilizing the building. The first floor was completely renovated. The main center part of the first-floor use to be one classroom. After renovation, the classroom was turned into two classrooms with a curtain wall in between. Other surrounding classrooms were built larger proving more space for the student to interact with one another. Arviso also, replace all exterior glass on the building.

Technical Competence

17. Describe your organization's concepts for working in a team relationship with the Owner and Architect during the design and construction for major projects. What is your experience working with a program manager throughout the design and construction phases?

Arviso has truly enjoyed the opportunity to work with Dine College and Dyron Murphy Architects on previous projects. We feel that our experience working through the process on the Ned Hatathli Center will enable us to easily integrate ourselves with the project team for Dine College. We will be able to begin to contribute immediately in applying lessons learned from the past projects and work as a cohesive team to make this the best project yet.

We understand that a key to the success of any project to build team relationships through clear and concise communication with a win-win partnering attitude between all of the parties. Partnering, or looking for the best benefit for the entire team, involves frequent communication to keep all team members informed of the project's progress and key decisions that need to be made to keep the project critical path on schedule. Partnering between Dine College, Dyron Murphy and Arviso can be accomplished by:

- Keeping the end goal always in sight as the team proceeds (If changes are to be made, the team will look for the best materials, functionality, and constructability that fit within the budget and the time frame allowed by the owner)
- Communicating in writing to avoid any miscommunication of important facts and responsibilities for follow-through
- Maintaining detailed logs of schedules, requests for clarification, shop drawings, and general correspondence between team members that are reviewed each week in the job meeting
- Recording each document when received with a response date and appropriate party assigned
- Following the response dates carefully and keeping all of the team members aware of the status so members can measure proper accounting of the document
- Eliminating the "surprises" through this positive communication and reporting in the monthly meeting between the owner and the contractor's project manager
- The attitude of partnering lies in the premise that success is only achieved when everyone, including the owner, consultants, and contractors succeed.

Partnership is best served by providing qualified and experienced individuals that understand the benefits of these relationships. The team we have proposed on this team is both qualified and experienced and has a successful track record of working with owners and architects to bring about successful projects.

18. Describe the most common problem or challenge that you have encountered in school construction and your method for addressing the issue.

Arviso Construction has a long history of both secondary and post-secondary school construction. Throughout our history we have found that there are reoccurring elements that need our attention and proactive planning to ensure project success.

CHALLENGE ONE – ACTIVE CAMPUS

Arviso Construction plans to limit impacts to the active campus. This is managed through proactive planning, defined safety plans, and communication protocols. We suggest the following for some consideration for your project.

Minimize impact to school activities: Arviso Construction will meet with the campus staff to understand campus calendars, traffic patterns, parking areas and student/teacher walkways. As we obtain this information we will work with your staff and students to coordinate and develop construction plans that allow for minimal impact and provide a safe learning environment for the students and faculty

Work plans will include:

- Coordination of electrical, gas or water utilities to prevent facility shutdown or loss time of use for existing facilities. Weekend, night or off schedule times will be considered to prevent interference with educational calendars.
- Plan zero interface on traffic patterns, staging areas, and parking between school and construction operations. A zero-interference plan to the highest degree possible, increasing safety, improves construction processes and minimized impact to school operations.
- Arviso will institute a zero-tolerance policy of construction to student interface. Construction crews will be trained and notified that any discussion with an emphasis on leud conversation, solicitation, or offensive comments will not be tolerated and grounds for immediate dismissal from the site.
- Barrier construction. Barriers that clearly define boundaries between construction and educational activities are essential. In our preplanning phases of the project, Arviso Construction will work with Dine' College to define where barriers need to be erected and maintained to achieve project goals.
- Communication is critical. There will be some challenges or needs for quick and effective communication during the project. Arviso will provide to all key stake holders our communication tree to allow for quick and rapid response to project issues.

CHALLENGE TWO - CONSTRUCTION QUALITY AND SUSTAINABLE CONSTRUCTION PRACTICES.

In modern construction, it is not enough to build a quality building. Arviso Construction recognizes that our work needs to limit the impact to our environment and provide a building that is environmentally clean and safe for use by the students and facility. Our practices include:

- Mechanical systems checklist and cleanliness. We work with our mechanical subcontractors to protect HVAC ductwork, air handling equipment, etc. to prevent contamination from dust, construction chemicals, and debris to provide a system at turnover that is clean and not filled with problems. Using extra filter media, sealing ductwork,

preventing water build up, and not using equipment prior to clean operations are considered as part of the project requirements.

- Chemical checklist. Arviso Construction works with the A/E team to understand the chemicals allowed on the project and then with our subcontractors to institute a chemical management plan to prevent chemicals being used on site that are not conducive to a school environment.
- Wall cavities, ceilings, etc. Keeping areas that are not seen free of dust and debris add to the long-term benefit for a healthy building. Arviso Construction will institute an enclosure checklist that checks walls ceilings, etc. prior to closeup to make sure areas are cleaned.

CHALLENGE THREE - COORDINATION FOR SCIENCE LAB AND STUDENT SPACES.

Arviso Construction has a detailed coordination for MPE trades to coordination locations for key elements in lab spaces. Such coordination includes:

Above ceiling/attic/roof areas

- HVAC routing for heating and cooling ducts, venting and vent fans, lab hoods, and fire and smoke exhaust.
- Fire sprinklers
- Water & treated water
- Gas piping (Natural gas, Oxygen or other defined gas)

In wall and floor

- Gas piping
- Electrical outlets and service points
- Safety equipment

19. What do you bring to the project team that is unique? Please answer in essay form.

Arviso Construction is proud of our history of Navajo employment on our projects throughout the Navajo Nation. As a 100% Navajo owned firm, we are committed to ensure that opportunities are given to the local communities. Arviso Construction has an enviable record of averaging 100% Navajo labor forces for self-performed work on every project. We understand the need to comply with ONLR. Preference will be given to local subcontractors based on their ability to perform the work. Based on our history of work in the area, we already have an extensive database of Navajo-owned subcontractors. We will continue our outreach efforts to include any additional qualified subcontractors in the subcontractor bidding phase.

The second effort of Arviso is recruitment, training and employing of Native American labor. We also have a process of working with local tribes in the areas that are building to recruit, train, and hire skilled labor for all phases of construction. This objective has met with positive results and many success stories on many projects. It is the commitment of Arviso Construction to contribute to the tribe or area in which they build by encouraging and providing opportunities for Native Americans to increase their skills and talents while building a project with positive impact for the community.

Therefore, we can confidently say that Arviso Construction is very close with the Navajo people and their culture.

Our third effort of Arviso is continually seeking perfection in our quality control and our ability to complete large projects while overseeing each aspect with a minute attention to detail. Our field team members share this vision, and it is an absolute priority on every project. Having a well-coordinated preconstruction aids in the execution of a quality project; in the end, it is the constant oversight and high standards that are carried out by our field staff that differentiates our team.

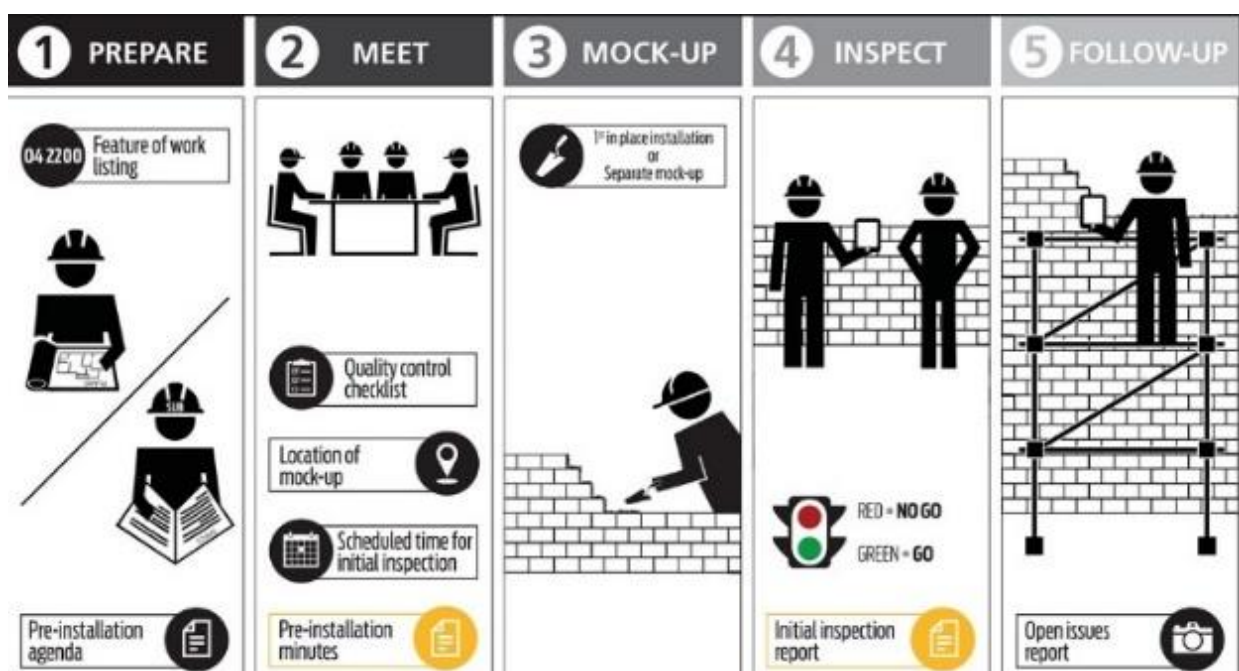
To ensure the project's success, Arviso utilizes a complete set of management and technology tools. Through our years, we have used most current technological tools available, allowing us to foster the most effective use possible of these tools, including use of the internet through emails, and Procore Management System. Procore is a project management database that keeps all key personnel involved in the project to view all RFI's, Submittals, meeting minutes and daily reports.

Prior to any subcontractor commencing work, Arviso will hold a pre-installation meeting with each subcontractor. The purpose of the pre-installation meeting is to provide each subcontractor with the level of quality and expectations for the project. Items discussed in the pre-installation meetings include:

- Quality expectations
- Schedule
- Mockups
- Construction Drawings
- Commissioning
- Safety
- Site Staging and Construction Plan

Our project management team and superintendent will walk the project every day reviewing the quality of work. We have found this process to be effective in reducing subcontractors rework and maintaining a high level of quality.

Each subcontractor will be required to build a specified mockup for their certain areas of work as directed by the documents in order to make sure the highest quality is obtained. By having each subcontractor build a mockup, there will be no questions as to what level of quality will be acceptable.



20. Provide the following information for the five largest project your firm currently has under contract:



Crownpoint Youth Complex II

Crownpoint, New Mexico

Owner: Navajo Housing Authority

Architect: JWGA. P.C

Contract Amount: \$9,474,473.00

Percent Complete: 62%

Completion Date: September 2022



Shiprock Dine College Math Science Building

Shiprock, New Mexico

Owner: Dine College

Architect: RMKM Architect P.C.

Contract Amount: \$ 6,999,950.00

Percent Complete: 75%

Completion Date: September 2022



Teesto Community Center

Teesto, Arizona

Owner: NN Capital Project Mgmt. Development

Architect: Dyron Murphy Architects

Contract Amount: \$4,723,063.00

Percent Complete: 72%

Completion Date: August 2022

21. Identify any claims or suits brought against your firm within the last five (5) years.

Arviso does not have any claims or suits.

22. Describe all instances in which your firm was unable to complete the work under a contract.

Arviso was able to complete all work under contracts for previous projects.

23. Please describe your firm's ability to complete on schedule, and the reason for such delay.

The extensive scheduling efforts of the project management team during pre-construction are carried out through communication and determination during the construction phase. During the construction phase the project manager will be responsible for all contractor activities and together with the superintendent they will coordinate to ensure subcontractors work procurement and all other construction activities are done as the schedule indicates. Weekly meetings with subcontractors keep them accountable for their schedule and their scope of work. A critical path schedule is kept and reviewed in owner meetings as well as the subcontractor meetings to ensure that proper attention is paid to the critical item thus avoiding delays.

24. List awards for academic projects including quality, safety, energy efficiency, etc.

Arviso Construction had completed the Fort Wingate High School project with zero loss time accidents. The 70-million-dollar project consisted of a High School and Dormitories within a 730-day contract. Within that time Arviso managed to complete the project with no accidents.

District Commander's Civil Construction Program Safety Achievement Awards
Presented by Corp. of Engineers for Zero Lost-Time Accidents for One year in the Construction of
the Fort Wingate High School 2008 to 2009



Safety Record

25. Provide information related to your firm's accident frequency rate for the last five years, including OSHA citations and death that have occurred on your projects.

Below is Arviso's Accident Frequency Rate for the past five years. Arviso does not have any OSHA citations or had any deaths on any of our projects.

YEAR	TOTAL HOURS WORKED	OSHA RECORDABLE CASES	LOST WORKDAYS	RESTRICTED WORKDAYS	FATALITIES
2017	107,013	0	0	0	0
2018	107,254	4	0	160	0
2019	92,950	0	0	0	0
2020	106,680	2	0	30	0
2021	113,118	0	0	0	0

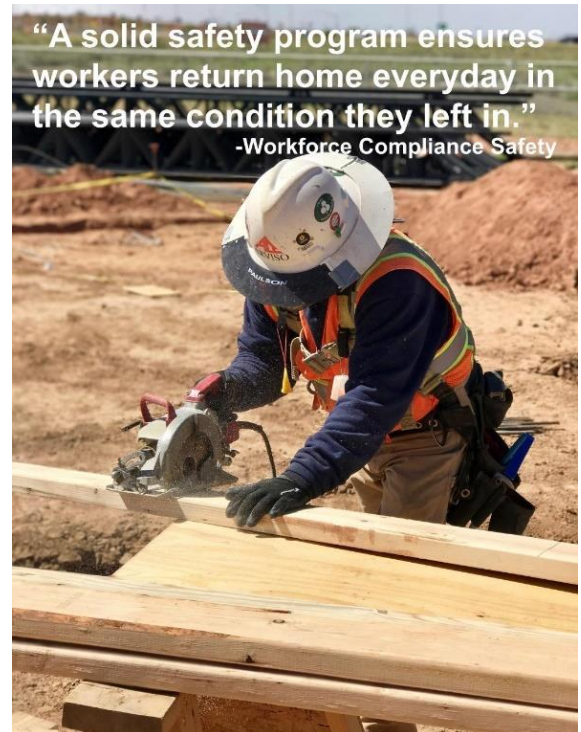
26. Describe your organization's safety program and provide your worker's compensation experience modification factor. List any safety awards your company has received with the past five (5) years.

Safety Management

Arviso Construction takes a very pro-active approach to safety. At the beginning of the project a specific jobsite safety plan will be created. This plan will remain on file at the jobsite and will be regularly reviewed during weekly jobsite safety meetings. The success of Arviso's safety program is driven by three key principals: supportive leadership, personal commitment, and free open lines of communication.

Arviso has a great safety culture. We promote and nurture an injury-free environment with the goal of achieving zero accidents on every project. At the beginning of each project, Arviso's safety officer, project manager, and project superintendent will create a jobsite-specific safety plan. This plan is on file at the jobsite and is regularly reviewed during weekly jobsite safety meetings. Also, on site is the corporate safety plan that has all pertinent safety information and OSHA requirements.

The Arviso Team will conduct a pre-job safety meeting with each subcontractor prior to commencement of any work. Included in this discussion will be our safety requirements, anticipated safety issues for the subcontractor's scope of work, required safety equipment, and requisite employee behavior.



Experience Modification Rate

Arviso Construction has not had any OSHA violations over the last five years on any project. Arviso's current EMOD rating is 0.89. Below shows our EMOD rating from last year.

Arviso Construction Company EMOD Rating	
2021	0.89

Accident Prevention

Accident prevention will be a collaborative effort of Arviso Construction and subcontractors throughout the duration of the project. By utilizing the above-mentioned safety requirements, establishing a job specific safety plan, and holding weekly safety meetings, accident prevention will follow.

All employees will be required to report unsafe working conditions; this will ensure that the condition is quickly mitigated. A professional manner by all personnel will be practiced deterring possible accidents, and all personnel will follow instructions and adhere to the safety plan for the project. If an employee feels the safety is not at the highest quality, they will make suggestions for method improvements. All work areas will be kept neat and orderly, free of debris; materials and equipment not in use. Additionally, proper attire will be worn according to the scope of work being performed, it is the ultimate goal of this entire team to successfully complete the project free of accidents and injuries. We feel extremely confident that we can meet this goal. We will work closely with the owner to plan for these potential hazards and eliminate all hazards to the employees.

C. CMAR TEAM

Please provide an Organizational Chart and Resumes of Pre-Construction and Construction phase personnel you propose for this project.

Orville Arviso (Project Executive) and Olsen Arviso Jr. (Project Manager) will be the first line of contact for the Dine College Facility throughout the project to manage the day-to-day project issues. Orville Arviso's role will also include supporting the team to ensure that they have the resources needed throughout the project. As Project Executive, Orville Arviso will stay involved to ensure the success of our team.

ORGANIZATIONAL CHART

CONTRACT LEADERSHIP	
Project Executive Orville Arviso	
PRECONSTRUCTION	
Project Manager Olsen Arviso Jr.	Lead Estimator Bryant Becenti
CONSTRUCTION	
Project Manager Olsen Arviso Jr.	Project Engineer Brienne Arviso
Project Superintendent Dennis Jim	Project Safety Officer Melissa King

Arviso's key personnel for the Dine College Science Wing Facility will be available for the duration of the project. We acknowledge that no person designated as "key" to the project shall be removed or replaced without prior written concurrence of the Owner.

Arviso Construction complies with Navajo Nation regulations/laws pertaining to hiring qualified subcontractors, laborers, staff, or others associated in the delivery of this project.

ORVILLE ARVISO

Project Executive



Education | High School Diploma

Certifications | OSHA 30 Hour



Orville has over 45 years of experience in the construction industry. Orville handles the firm's contract negotiations and owner/subcontractor relations. Other responsibilities include estimating, scheduling, project manager, review of shop drawings and submittals.

Orville works directly with the owner as Project Liaison and assist owners with upfront cost consulting, planning, and development issues for their projects. As a Project Director for Arviso, Orville directs project supervisory staff in planning, preparing for and completing construction projects. He reviews project plans and specifications and conducts onsite construction inspection, ensuring that construction projects are complete according to plans, specifications and within budget. He will organize the required staff, material and resources to the project and will direct the management personnel and the organization of the bid packages, pre-bids and pre-construction meetings. Orville will be involved in construction planning and budgeting throughout the pre-construction phase and will be the primary contact for the team from this phase into the construction phase. He will attend meetings and work with estimates and schedule and will be responsible to validate and ensure both schedule and budgets are met in the field.

Experience

Fort Defiance Wellness Center Fort Defiance, AZ

A 48,000sf wellness center equipped with multiple fitness areas, fitness classrooms, nutrition area/demo kitchen, rehab space with equipment, first aid/nurse area, and locker rooms.

Shiprock Youth Complex Shiprock, NM

A single-story commercial facility for the youth. The facility consisted of activity rooms, exercise rooms, administrative offices and a gymnasium.

Wingate High School Fort Wingate, NM

The high school consist of classrooms, laboratory, library, multi-purpose space, office and administration, and gymnasium.

45

Years of Experience



OLSEN ARVISO JR.

Project Manager

Education | High School Diploma

Certifications | OSHA 30 Hour



Olsen has over 44 years of experience in the construction industry. Olsen handles the firm's field supervisions, project management, contract administration, scheduling, owner and subcontractor relations, estimating and review of shop drawings and submittals.

44

Years of Experience

As the project manager, Olsen will work closely with the team to develop the construction plan, estimates and controls specific to the project. He will coordinate daily with the management team through construction and be on site for construction progress meetings with the owner. Olsen will attend all other meetings and work with the project management on estimates and schedules. He will maintain a log of shop drawings and check and correct any incorrect project documents. He will monitor the site daily to control operations relative to jobsite safety. Olsen will help validate and ensure both schedule and budgets are met in the field and will aid in the establishment/maintenance of quality control programs for construction activities.



Experience

Navajo Technical University Student Union Crownpoint, NM

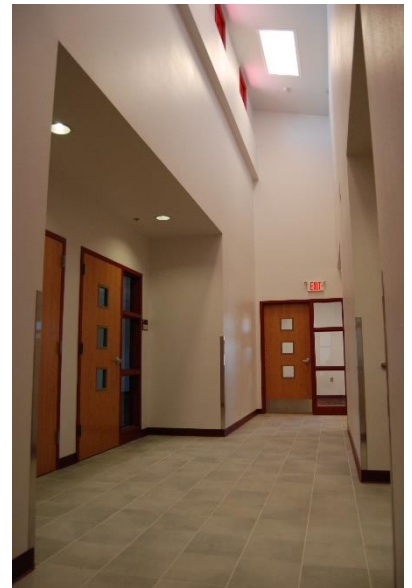
A two-story Student Union Center provides the students and staff with office spaces, computer labs, an auditorium, concessions, lobby, classrooms, conference rooms

Fort Defiance Youth Complex Fort Defiance, AZ

A 48,000sf wellness center equipped with multiple fitness areas, fitness classrooms, nutrition area/demo kitchen, rehab space with equipment, first aid/nurse area, and locker rooms.

Dine College Math and Science Center Shiprock, NM

A single-story Math and Science center that consist of three laboratories, classrooms and office spaces for the staff.



DENNIS JIM

Project Superintendent

Education | High School Diploma

Certifications | OSHA 30 Hour

CPR-First Aid



Dennis has over 35 years of experience in the construction industry. He has worked as a carpenter, foreman and superintendent on numerous residential and commercial projects across the Navajo Nation and surrounding area. He has been employed with Arviso Construction for more than 15 years, where he serves as project superintendent.

Dennis will oversee the total construction effort to ensure the project is constructed in accordance with design, budget and schedule. He will coordinate plans and supervise assistant superintendents, foreman and subcontractors for the entire project. Dennis will remain liaison with other departments to guarantee all required materials, equipment and inspections supporting the schedule. Dennis provides technical assistance, ie, interpretation of drawings, recommending construction methods and equipment as required.

Experience

Navajo Technical University Student Union Crownpoint, NM

A two-story Student Union Center provides the students and staff with office spaces, computer labs, an auditorium, concessions, lobby, classrooms, conference rooms

Fort Defiance Youth Complex Fort Defiance, AZ

A 48,000sf wellness center equipped with multiple fitness areas, fitness classrooms, nutrition area/demo kitchen, rehab space with equipment, first aid/nurse area, and locker rooms.

Wingate High School Fort Wingate, NM

The high school consist of classrooms, laboratory, library, multi-purpose space, office and administration, and gymnasium.

38

Years of Experience



BRYANT BECENTI

Project Estimator

Education | High School Diploma

Certifications | OSHA 30 Hour

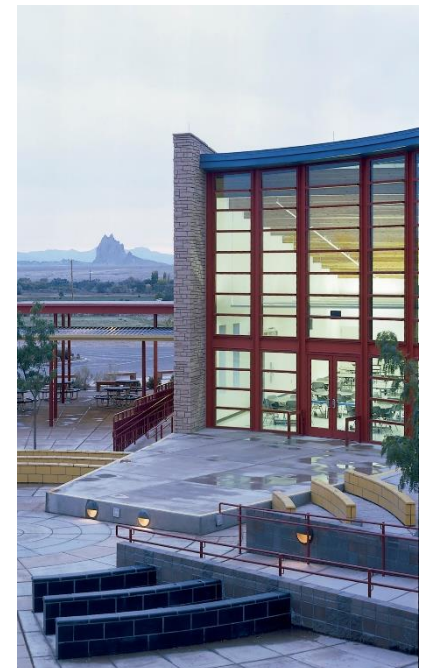
CPR-First Aid



As an estimator, Bryant has developed a vast knowledge of the industry during his 37 years in construction. Bryant will be involved in preparing estimates from Schematic Design plans, updating estimates through design development, and creating final project cost budgets for GMP. Bryant will assist this project by compiling and analyzing data on all of the factors that can influence cost, such as materials, labor, location, special machinery, and equipment requirements. Bryant will be responsible for design phase estimating, bid package development, bid solicitation, and subcontractor's evaluations. He will also be responsible for the development of phase budgets and subcontractor validation pricing.

37

Years of Experience



Experience

Navajo Technical University Student Union Crownpoint, NM

A two-story Student Union Center provides the students and staff with office spaces, computer labs, an auditorium, concessions, lobby, classrooms, conference rooms

Fort Defiance Youth Complex Fort Defiance, AZ

A 48,000sf wellness center equipped with multiple fitness areas, fitness classrooms, nutrition area/demo kitchen, rehab space with equipment, first aid/nurse area, and locker rooms.

Dine College Math and Science Center Shiprock, NM

A single-story commercial facility for the youth. The facility consisted of activity rooms, exercise rooms, administrative offices and a gymnasium.

BRIANNE ARVISO

Project Engineer

Education | Doctoral' s of Construction Management

Certifications | OSHA 30 Hour

CPR-First Aid



Brianne has over 16 years of experience in the construction industry. She supports the project manager during construction.

Brianne reviews shop drawings and submittals, reviews potential change orders and change order request and updating multiple project logs and drawings. She also facilitates bidding, contracting and procurement activity, attends various project meetings and handles project correspondence. Reviewing, processing, and tracking RFIs, submittals, and change order pricing. Participates in weekly meetings with subcontractors to help resolve critical issues. Performs project closeout and warranty period.

As the Quality Control Manager, she will be responsible for total on-site quality control. She will be involved in the preconstruction stages offering constructability reviews and QA/QC reviews. During construction Brianne will be on site and will review subcontractor work and coordinate with the superintendent to ensure that all QA/QC tools are being fully utilized.

Experience

Navajo Technical University Student Union Crownpoint, NM

A two-story Student Union Center provides the students and staff with office spaces, computer labs, an auditorium, concessions, lobby, classrooms, conference rooms

Fort Defiance Youth Complex Fort Defiance, AZ

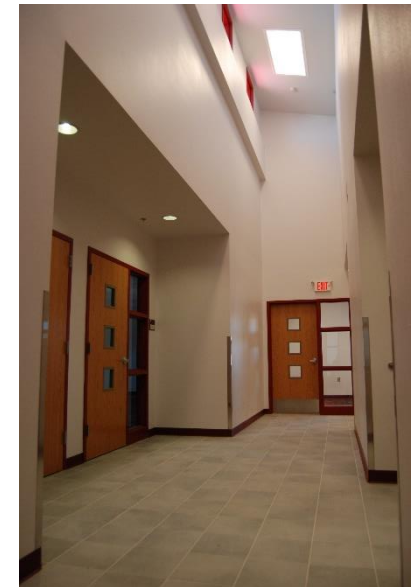
A single story youth center. This consisted of game rooms, activity classrooms, exercise room, office spaces and lobby.

Dine College Math and Science Center Shiprock, NM

A single-story commercial facility for the youth. The facility consisted of activity rooms, exercise rooms, administrative offices and a gymnasium.

16

Years of Experience





MELISSA KING

Safety Officer

Education | High School Diploma

Certifications | 30 Hour General

Industry, Safety & Health OSHA, 30 Hour Const. Safety & Health OSHA Certification, Certified First AID Instructor, Certified CPR & AED Instructor, Industrial Hygiene Course



Melissa has 20 years of experience in the construction industry. She is responsible for providing the technical expertise in safety to Arviso personnel and subcontractors. She also monitors Arviso's Safety Program, which closely tracks safety, health and environment conditions at each construction site.

Project Safety Officer is responsible for total oversight and daily review of the safety on the project. Safety will perform safety inspections of personnel, PPE, and equipment. Additionally, they are responsible for the preparation of reports and maintenance of weekly safety toolbox meetings with all personnel.

Experience

Fort Defiance Wellness Center Fort Defiance, AZ

A 48,000sf wellness center equipped with multiple fitness areas, fitness classrooms, nutrition area/demo kitchen, rehab space with equipment, first aid/nurse area, and locker rooms.

Shiprock Youth Complex Shiprock, NM

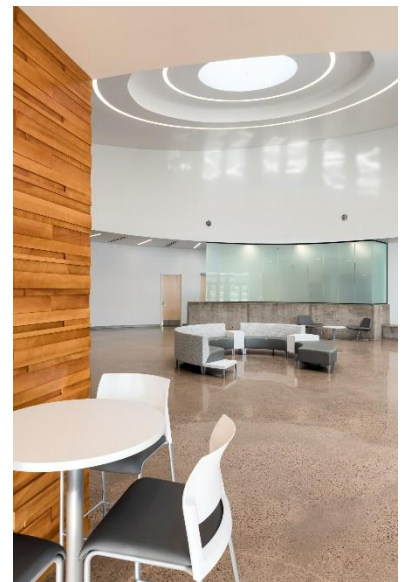
A single-story commercial facility for the youth. The facility consisted of activity rooms, exercise rooms, administrative offices and a gymnasium.

Navajo Technical University Student Union Crownpoint, NM

A two-story Student Union Center provides the students and staff with office spaces, computer labs, an auditorium, concessions, lobby, classrooms, conference rooms.

20

Years of Experience



D. Work Plan & Schedule

1. Provide a list of CMAR services that you will provide during Preconstruction, Construction and Post-Construction Phases of the project.

PRECONSTRUCTION

Arviso Construction believes that the greatest benefit of the CMAR process is effective planning, coordination and contracting for a project. If this is done correctly the delivery process will be controlled, effective, within time parameters, and completed with the expected level of quality. Arviso Construction is committed to an effective Preconstruction effort, our work is not limited to but will include:

Cost Estimating and Cash Flow Analysis. Arviso Construction will provide detailed estimating of all essential components of the project to make sure we have a comprehensive understanding of the project. We will know the project from the smallest screw to the overall building.

Cost estimating in today's financial environment is very difficult. Arviso Construction will work with subcontractors to define the best possible cost benefit for the project. We additionally watch key commodity markets to key abreast with current trends. We will work with the owner and A/E team in the selection of materials on what to purchase and when to purchase to provide the best benefit for the project.

Quality reviews and development of quality control processes. Arviso Construction will work to define up front the expected quality of the project. We will work with the A/E team and owner to understand project requirements. As we understand, we will develop the necessary processes to convey this information to all skilled labor that will be working on the project.

Build process planning. As discussed in our proposal, coordinating construction efforts with the requirements of an active campus will be critical to the success of the project. Arviso Construction will develop site management plans that communicate project goals to all stake holders and those that will be involved in the construction process.

Building element coordination. Arviso Construction will work to coordinate placement of critical building elements. We will pay special attention to lab areas, instruction rooms, etc. that placement of critical elements is essential to the success of the function of the room. Where required we will develop both real and digital mockups that the team can process and provide effective feedback to make sure we are communicating project requirements.

Safety planning. Arviso Construction will review and develop a build process and analyze the process to identify key safety requirements and periods in which exposure is high and safety planning must have special attention. (i.e., heavy crane work, working from heights, power shutdowns, etc.)



CONSTRUCTION

Stake Holder communication. Understanding key project parameters is essential to teamwork and providing decisions makers firm understanding to allow for the best possible decisions is a key object of Arviso Construction. Arviso Construction will provide information in the following elements:

Monthly financial picture. Arviso will provide to the project team a monthly financial report including the financial snapshot of the project. Information will include:

- Contract status
- Subcontractor status
- Exposures to the contract
- Billing status and cash flow predictions

Schedule updates. Arviso will provide schedule information on a weekly basis. Major schedule elements will be reviewed monthly or at any critical predefined milestones. As an unfortunate part of the current market, Arviso will update the project team of any force majeure issue and will advise the team of potential solutions if any.

Quality control updates. Quality is built into a project from the beginning to the end. Arviso will manage a list of team selected mockups that need to be reviewed and approved throughout the projects. These mockups will allow the team to provide feedback, make corrections and set expectations for the level of quality that is to be maintained throughout the project.

Subcontractor Management. Subcontractors are a key and essential part of any project. Providing each subcontractor with a clear understanding of their responsibilities and a path to successful completion is a critical element of every project. Arviso Construction will start the contract process in the bidding phase and continue to work with subcontractors throughout the project.

Navajo Labor and business participation. Fundamental to the organization of Arviso Construction is our commitment to the Navajo People. As a core principle to our business efforts, we will work throughout the project to maximize participation and long-term improvement for our People.

POST CONSTRUCTION

The success of the project is not in its completion but in its effective use by the end user. Arviso Construction is driven to ensure our projects meet the requirements of the design. We will work with the owner to review and manage the operational process by:

- **Supporting warranty management for the project.** Arviso will work with the owner to provide support and direction on how to get warranty results.
- **Training and operations.** Arviso will provide necessary contact information to support maintenance and operational personnel seeking information on how to operate, repair, or improve the facility.
- **Follow up.** Arviso Construction will follow up with the facility to at pre-agreed upon intervals to check operation and provide support where needed to maintain facility function.

2. Describe the approach/process to completing the tasks necessary for the successful execution of this project during design and construction. Include statements on how to address potential material procurement delays that may impact the project schedule, and potential cost increases as a result of market-influenced factors.

We are in a unique history in which material management is critical to the success of the project and it is not uncommon or unexpected to have this project suffer from material or equipment delays. The delays can be in almost any phase, equipment or material used on the project. Arviso has developed a three-part management plan to consider the potential delays and minimize their impact. We note the following for your consideration:

A. Proactive and up-front comprehensive procurement.

Arviso Construction will work with Dyron Murphy Architects and subcontractors to define the earliest possible cycle in which materials can be purchased. We will be building into our project delivery schedule as much time as possible for materials. We additionally will work with our subcontractors as an essential part of their subcontract to provide a material procurement / tracking list that identifies all material to be purchased, when it is purchased, and tracking for delivery.

1. **Major equipment.** The following major equipment may be direct purchased or purchased early in design to provide full clarity on potential challenges and give the project both cost and schedule protection

- Main electrical
- Air Handlers
- Glass and glazing
- Electrical light fixtures
- Structural steel
- Accessories
- Communications
- Educational equipment

B. Weekly Procurement tracking. Arviso Construction will require all subcontractors to weekly update their procurement logs. We will track materials from the manufacturer level to provide the best potential information for schedule manage

C. Delay management. Even with our proactive management plan there will remain some risk for delays. The goal of Arviso Construction is to identify these potential problems at the earliest possible juncture. Once defined, we work with the following:

- A. What can be done to minimize the delay? Are there other products that can be obtained that are an equivalent? Are there shipping or other elements that can be improved upon.
- B. Can there be an alternate build process to minimize the impact.

3. Describe innovative approaches in the design and construction, quality of construction and cost containment and how you will apply these approaches to this project.

As discussed in our approach to any project, Arviso Construction is driven by the principal that effective upfront planning for quality, production and safety will provide the highest level of success on a project. We welcome the CMAR process because it is built around this essential idea. Prior to work starting in the field, Arviso Construction will work to develop the "PLAN" to clearly identify quality, production (schedule) and safety. These three ideas cannot be dealt with in isolation. A safe project builds on time and with a high level of quality; a preplanned high quality project limits rework which will improve schedule; a thought-out schedule with a concentration on quality and safety will move quickly.

Innovation, to Arviso Construction is not some new fancy idea, new equipment, or new material, it is a tenacious commitment to planning effectively and then implementing this plan. We will work with our subcontractors, direct hire labor and all stake holders weekly to plan and execute for SAFETY, QUALITY, and PRODUCTION.

4. Describe your Project Safety Plan that you have implemented on projects of similar size and scope

Safety is not compliance to OSHA standards, it is not everyone wearing the required PPE, Safety is thoughtfully planning how to complete a task, understanding the quality required and understand when it has to be done. Safety is communicating this plan to those that will execute the plan. Safety is achieved with the plan considers how the task is going to be completed safely and that those that execute the plan fully know the plan and have bought into the plan.

Arviso Construction does comply with OSHA standards, and we do make sure our employees and subcontractors have the necessary PPE. This is required and part of our safety plan. This is only the beginning. Arviso Construction works during preconstruction and with daily construction planning to make sure the next day will be safe. We work define safety for everyone involved in a project. We will add the students, staff, and faculty of Dine' College to our plan. We know that if safety is considered prior to a task, that the potential for accidents is greatly diminished.

E. Fees

1. Provide your pre-construction services fee, including anticipated labor, overhead/profit, insurance, taxes, contingencies identified within.

Below is Arviso Construction's Pre-Construction Service Fee. This includes anticipated labor, overhead, Profit, Insurance, Taxes, and Contingencies.

Description	Cost
Pre-Construction P&P Bond	N/A
Insurance	\$1,290.00
Navajo Nation Sales Tax (6%)	\$4,172.00
General Conditions	\$62,035.00
Administration / Profit	\$6,204.00
Design Fees	N/A
Total Cost for Pre-Construction	\$73,701.00

2. Provide your proposed Construction Manager's fee as a percentage of the anticipated Cost of the Work.

Arviso would like to propose a Construction Manager at Risk fee of a range between 5% and 7% of the anticipated Cost of Work. Please keep in mind that we would be happy to re-evaluate this proposed fee with you all once overall approach to the project is better defined. On a complex Science Wing lab building we will bring your team several lessons learned that will help deliver the very best value to Dine' College, and that is why are willing to put at least a portion of our fee at risk if we do not meet your defined expectations. We hope we would be able to discuss this further with you and the selection team if given a chance to interview.

3. Provide any associated fees/taxes that may be necessary to deliver the intended services. Included Navajo Nation taxes at a 6% rate for services/labor (excluded from reimbursable expenses.)

Refer to question one (1.).



Arviso Construction Company, Inc.

Dine College Science Wing Facility

General Conditions

60 Calendar Days / 2 months / 8 wks

	Description	Material		Labor		Total
		Wks/Mos	Unit Cost	Wks	Unit Cost	
01-100	Project Director			2	\$ 2,160	\$ 2,160
01-110	Project Manager			8	\$ 2,160	\$ 17,280
01-115	QC Manager/Estimator			8	\$ 1,440	\$ 11,520
01-140	Project Engineer			6	\$ 2,160	\$ 12,960
01-160	Project Secretary			2	\$ 720	\$ 1,440
01-170	Staff Housing	2	450			\$ 900
01-180	Subsistence	4	100			\$ 400
01-410	Gas & Oil	4	1500			\$ 6,000
01-440	Job Travel	4	350			\$ 1,400
01-460	Pick-up Trucks (PM)	1	700			\$ 700
01-461	Pick-up Trucks (Super)	1	600			\$ 600
01-510	Celluar Phones	2	700			\$ 1,200
01-540	Computer and Printer	1	300			\$ 300
01-541	Project Photos	1	50		\$ 100	\$ 150
01-550	Contract Documents	0.5	250			\$ 125
01-560	Postage and Overnight	0.5	200			\$ 100
01-951	Reproduce blueprints	10	200			\$ 2,000
	Procure	1	800			\$ 800
	Scheduler	4	500			\$ 2,000
TOTAL GENERAL CONDITIONS (60 days / 2 months / 8 wks)						\$ 62,035